# sponsoring and exhibition opportunities





# the new architecture

8/21 MARCH 2014 | MARRIOTT HOTEL & CONFERENCE CENTRE PARIS RIVE GAUCHE



# SOFTWARE DEFINED





# NFV & SDN Summit 2014: The New Architecture

What was previously known as the SDN Summit will become the NFV & SDN Summit in 2014. The second edition of this Summit in 2013 attracted more than 400 participants.

Together with the collocated MPLS SDN World Congress, the total audience for NFV & SDN Summit reached 1350 people. Upperside targets +1500 participants for the 2014 edition.

# SDN Summit 2013: More than 400 Participants

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## **Carriers Coming from 65 Countries**



# NFV & SDN Summit Agenda: Architecture, Standard Progress, Service Chaining, Cloud NFV, OpenSource

The 2014 program will pay particular attention to NFV architecture and standardization process. Principal issue addressed by the participants will be: "How to combine NFV with SDN". Other sessions will cover Service chaining, OpenSource, Cloud aspects and performance issues. A large session is dedicated to current use cases and first NFV&SDN implementations. Particular attention will be also payed on Non Intel Approaches for NFV.

The call for proposals is open until June 30. The scientific committee will review the proposals.

Upperside team would like to thank the committee members for their invaluable help.

### Colocation with MPLS SDN World Congress

As was the case in 2013, NFV & SDN Summit and the collocated MPLS SDN World Congress will have a common agenda during the first day of the event, and will end with a debate addressing the most important technical issues impacting service providers' network architectures.



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# **Sponsorship Opportunities**

Sponsorship opportunities represent a unique means to enhance your visibility to decision-making attendees and industry professionals at the third Edition of NFV & SDN Summit which will be organised alongside V6 World and MPLS SDN World Congress.

Some of the principal reasons why clients sponsor our conferences are:

- To enhance corporate image in a specific market
- To set up contacts from major target organisations
- To announce major launches
- To accelerate market penetration

They offer an exceptional value for money by driving increased traffic into your corporate website as well as to your exhibitor stand. Sponsorship opportunities signify increased brand awareness and provide invaluable face-to-face interaction with industry peers where delegates can network and exchange ideas, and forge new contacts from across the globe.

Depending on your specific business objectives, we propose several sponsorship opportunities to be recognized as either a Platinum, Gold, Silver or

In addition, you can combine any of these sponsoring packages with an exhibition booth. The exhibition will take place on level 0 of the conference center. The SDN Summit will take place on level -1.

SDN Summit will share a common exhibition & coffee-break area with MPLS & Ethernet and V6 World Congress events.

Moreover a set of complementary options offers the possibility to efficiently showcase your company's visibility during the event (conference room, lanyards, conference pen sponsor...).

Sponsorships and booths will be assigned on a first-come, first served basis!

SPONSORING PACKAGES	PLATINUM	GOLD	SILVER	OFFICIAL
Company logo on:				
NFV & SDN Summit 2014 website				
Front cover of the note book				
Displays at the main entrance of the show				-
USB card			-	-
Delegate's bag		-	-	-
Full 4-day Event Passes	10	5	3	2
Preferential Conference registration fees	-25%	-20%	-20%	-20%
Sponsor Value (1)	€ 20,900	€ 10,900	€ 7,900	€ 6,900
Exhibition Option (see floor plan below)				
Sponsoring + 9m² Ready Made + € 3,000	€ 23,900	€ 13,900	€ 10,900	€ 9,900
Sponsoring + 18m² Bare space + € 5,600	€ 26,500	€ 16,500	€ 13,500	€ 12,500

#### **CONFERENCE ROOM SPONSOR**

Promotional banners in the conference room Broadcast of company logo in the conference room before the session begins. Logo positioning and linkage on the Website

Sponsorship Value (1): € 3,500 Banners to be supplied by the sponsor

## LANYARDS SPONSOR

For guaranteed visibility, your logo will appear on the lanyards of the badges worn by all attendees and visitors throughout the event. Logo positioning and linkage on the Website.

Sponsorship Value (1): € 3,500 Lanyards to be supplied by the sponsor

#### **CONFERENCE PEN SPONSOR**

The 'Conference Pen' will be given to delegates along with conference bag. Logo positioning and linkage on the Website.

Sponsorship Value (1): € 1,500 Conference Pens to be supplied by the sponsor

## LITERATURE DISTRIBUTION SPONSOR

The Literature distribution will take place during the show. Mostly as a 'hand-out' by event hostess when entering conference room. Logo positioning and linkage on the Website.

Sponsorship Value (1): € 1,900 Literature to be supplied by the sponsor. Please check with event manager to confirm type, size & weight of material planned

#### **CONFERENCE BAG INSERTS SPONSOR**

The 'Conference Bag inserts' will be given to delegates along with conference bag at the moment of collecting their badge. Logo positioning and linkage on the Website.

Sponsorship Value (1): € 1,500 Inserts to be supplied by the sponsor. Please check with event manager to confirm type, size & weight of inserts

#### OFFICIAL T-SHIRT SPONSOR

Company's logo on official conference t-shirt to be given to all full conference attendees. Logo positioning and linkage on the Website.

Sponsorship Value (1): € 3,900 Please check with event manager to confirm type, color, size & weight of material planned.



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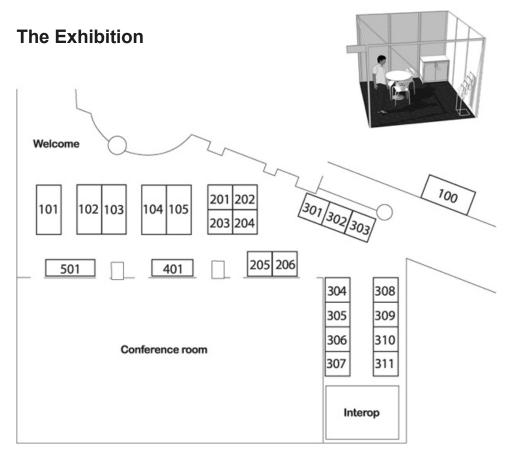
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SIZE	LOCATION	READY MADE	BARE SPACE	FULL PASSES
18m² (6m x 3m)	101 to 105	-	€ 11,250	3 Pass incl.
12m² (6m x 2m)	501	€ 8,250	€ 7,850	3 Pass incl.
10m² (5m x 2m)	401	€ 6,750	€ 6,350	2 Pass incl.
9m² (3m x 3m)	201-206   301-311	€ 6,250	€ 5,850	2 Pass incl.

VAT 19,6 % not Included. See (1) and (2) below.

### The ready-made booths include:

Partitioning, Carpeting, Company Sign, Spotlights, 1 round table + 3 chairs, 1 lockable storage cabinet, 1 rack for literature

**Full Conference-Pass** gives access to the conference room and exhibition, proceedings, coffee breaks & luncheons during the 4-day event. Value € 2,590 (VAT not included).

Booths will be assigned on a first-come, first served basis!

To book your sponsoring package or your booth, Please fill in the order form online.

If you have any questions feel free to contact **Mrs Vijee Djega**, email: <u>vijee@upperside.fr</u>, telephone: ++33 1 53 46 63 80.

- (1) For French companies only, VAT 19.6% is applicable to this amount.
- (2) Due to changes in the VAT legislation we will send invoices to foreign exhibitors without value added tax. For companies from the European Community, please provide us your VAT number. If the client company does not have a VAT number or the VAT number has not been indicated, the invoices will be sent inclusive of VAT according to French tax law regulations.

